

The On-Line Report

May 2010

On The Web: www.apics-newhaven.org

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Monthly Newsletter of the APICS New Haven, Connecticut Chapter, # 229

John Kelley, Editor

Next PDM May 19, 2010 PLANT TOUR

Come Join us May 19 for a Plant Tour and discover how a trucking company is helping our Supply Chains by using state of the art technology!!

Location:

A Duie Pyle Terminal
87 Aircraft Rd
Southington, CT 06489
860-620-9393

Event Schedule:

5:00 - 5:45 Registration and Social Hour
6:00 - Tour Starts Promptly

Cost:

\$10.00 For all attendees and is payable at the door by cash or check. It includes pizza, salad and beverages after the tour.

Please go to our website to register and get directions. Registration cut off is Monday 5/17 at noon.

Duie Pyle will be hosting a facility tour of their Southington Service Center on Wednesday, May 19. The Southington terminal is one of 17 LTL Service Centers within Pyle's Northeast Regional infrastructure. As Pyle's 12th terminal, the Southington facility opened in May of 2003 and currently operates with a team of 100 people. It is a self-contained 60-door LTL facility with a full maintenance shop, complete with snow removal equipment and back-up power generation.

Systems & Technology

Our shipment tracking capability represents one of the most advanced in the industry. Unlike other tracking systems that offer visibility from terminal to terminal, our system continues to track shipments until they reach the customer or vendor destination. Because our system is

satellite based and our technology is 100% company-wide, A. Duie Pyle offers additional control and security to our customers' daily shipment activity that is unique in the industry.

Customers can communicate directly with our drivers in order to get a personalized point-by-point GPS location, advance delivery status or estimated time of arrival. Tracking can be customized to each shipper and their customer base so that automatic notifications can be sent to the appropriate person by phone, fax or email at any time in the delivery process. Our system is supported by a web-interface, via www.aduiepile.com, and shipments can be tracked simply by using a Pro#, BOL#, or PO#. Shipment and vendor history, detailed reporting, and over a dozen shipper options are also available through our secure website, My Pyle. Recent capability enhancements to our website include advanced reporting features, such as export options for your data, and an expanded transit time search, which identifies exactly which of our terminals will be picking up and delivering your shipments in our Northeast core area and in our partner coverage areas. Our technology also embraces EDI capabilities. We transmit and receive EDI using Value Added Networks such as Kleinschmidt, Descartes/Transettlements, and Sterling Commerce, and we can also trade files using FTP, or over the Internet using HTTP (AS2). Transaction sets include Freight Invoices (210), Bill of Lading Information (211), Shipment Status Messages (214), Payment Advice (820), Purchase Orders (850), Acknowledgments (997), among others.

Our warehouses:

- Experienced SAP integration and operation
- Specialized equipment and RF technology

PRESIDENT'S MESSAGE

Happy May 2010! The year is progressing rapidly as always. Appears business is picking up in some markets, the weather is getting warmer, trees and flowers are in full bloom, though a cold spell has hit us the past couple of days. And last but not least, the New Haven Chapter's PDM schedule is coming to a close for the current fiscal year.

Last month, April, Harvey McChesney presented at the 95 Gathering in Wallingford and as always shared with the attendees his remarkable insight on training, education and learning skills via a presentation on "My Learning Style is Affecting My Career". Harvey is an excellent speaker that easily engages the attendees via conversation then reinforces his points with "hands-on" exercises, which kept us on our feet and taught us about ourselves. Thank you Harvey!

This month, May and the last event before the summer, is a plant tour at a local LTL carrier in Southington, CT, A Duie Pyle Terminal. This will give us an opportunity to see how a terminal works and from what I understand this company is at the cutting edge of technology so it should be an interesting event. More to come in this email and I'm sure reminders will appear in future emails.

I'd like to take a moment to thank the New Haven Board of Directors for their hard work during the year. Fortunately, we have a great group of people that have the chapter foremost in their thoughts and make every effort to encourage members and others to participate in our monthly Professional Development Meetings, plant tours and other educational opportunities.

We have a strong group of instructors for all APICS educational programs and we have the contacts to provide any company pretty much any operations/supply chain/ lean manufacturing education currently available in the market.

Also, one other thank you is in order. The 95 Gathering will no longer be our restaurant for our PDM's next season, beginning in October 2010. Since we started with them after the fire at the Yankee Silversmith, they have provided the space, the date/time, and great service and food. We hope Lou and the gang the best of luck in the future and look forward to working with them again.

I look forward to seeing everyone at this month's plant tour and don't forget we will be having a booth at the Connecticut Business Expo at the Conference Center in Hartford on June 10. New Haven members, stop by the booth for a special gift.

One last thank you and that is to all the folks that have attended our PDM's, plant tours, APICS courses and seminars this year. We as a BOD, since these are not paying jobs, receive the most gratification by seeing, reading or hearing that our members are enjoying and learning from the events we provide. We can not continue as a viable entity without the input of our members and we look to all of you for direction on the types of activities you want or need to make you and your company more competitive in this marketplace.

Sincerely,

Jim Timmons, CSCP
President
APICS New Haven Chapter #229

NEW HAVEN CHAPTER TRAINING SCHEDULE

Here is the schedule of New Haven Chapter public courses scheduled at this time. We are also doing private company sponsored courses and would be happy to discuss a private course for your company.

CPIM Schedule

MPR Module — We will be starting Master Planning of Resources module on Wednesday, September 15th, 2010. Class will begin at 3:30 and run for 3 hours. The location will be at Covidien - 60 Middletown Avenue, North Haven, CT 06473.

This is the second module in the 5 module series. It explores the processes used to develop sales and operations plans and identify and assess internal and external demand and forecasting requirements. The course focuses on the importance of producing achievable master schedules that are consistent with business policies, objectives, and resource constraints. Topics include:

Demand Management

Sales and Operations Planning

Master Scheduling

Measuring Business Performance.

CSCP Schedule

CSCP — We are working with a local company for an in-house class. There may be openings for some "outside" students so please contact us if you are interested. CSCP is a 13-week class designed for individuals and organizations looking to develop or enhance skills to create and execute a supply chain strategy that meets customer needs, reduces cost, and increases profits. Register today for this comprehensive program and open the door to new career opportunities by setting yourself apart from other supply chain professionals.

CSCP - We would also like to run an evening or weekend public class - please let us know of your interest and preferred location. If you have any questions, please contact our Education Director, Bob Kennedy, at 203-269-4067 or via e-mail at bobkennedy250@gmail.com.

NEW! — Global Sourcing Workshop Series

The Global Sourcing Workshop Series provides a comprehensive study of the critical tasks and challenges associated with sourcing and procurement internationally. It consists of (4) 7 hour workshops plus a stand alone Executive overview workshop. We would like to schedule this workshop in the near future so please contact us if you are interested in hosting or attending this workshop series.

NEW HAVEN CHAPTER TRAINING SCHEDULE

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NEW! Train The Trainer Workshop

This brand new two day workshop is designed to provide attendees with skills, techniques and workable methodologies to successfully deliver adult training in *any subject*. Any company that conducts in house training of their workforce would benefit greatly. New Haven Chapter is ready to conduct one of these workshops in 2010 and is actively looking for a suitable host site. Please contact us if you are interested in attending or hosting.

NEW! Lean Enterprise Workshop Series

APICS' new Lean series is a seven module course designed in recognition of the demand in the marketplace for education about Lean. Newly developed by a team of instructional design professionals and subject matter experts, the series is organized and flexible enabling participants to approach the lean transformation process systematically and for instructors to customize the material for organizations and industries. Please contact us if you or your company is interested.

APICS NEW HAVEN CHAPTER 2009 - 2010 PROGRAM SCHEDULE TOPICS & SPEAKERS

MAY	5/19/10	Plant Tour A Duie Pyle Transport Distribution Terminal	Tom Walker Alan Crick	Southington Ct
JUNE	No PDM	Have a safe summer!		



Monthly PDMs

PDM meetings are normally scheduled for the third Wednesday of the month. Please see future newsletters for dates and locations.

Reservations for Plant Tours or PDM's can be made through our web site:

www.apics-newhaven.org

under "Programs - PDM Registration".

If you have any questions, please contact Pervez Khalid at:

programs@apics-newhaven.org

Our mailing address is:

APICS-New Haven Chapter # 229

The Association for
Operations Management

P.O. Box 1561

Wallingford Ct. 06492

APICS Northeast District

The next Northeast district meeting will be held on June 4th and 5th, either in Portland Maine. These meetings are open to all APICS members and it is an excellent opportunity to network with other professionals. For additional information, visit www.apicsnortheast.org.

Overnight accommodations at the: Marriott Portland at Sable Oaks

200 Sable Oaks Drive

South Portland, ME

800-752-8810 or 207-871-8000

www.marriottsouthportland.com

The APICS rate is \$99 a night plus tax. Room availability and the APICS rate can only be guaranteed through May 14th, so please do not delay in making your reservations.

APICS New Haven Chapter Board of Directors 2009-2010

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Join the New Haven BOD

The Board of Directors for the New Haven Chapter is looking for chapter members to assist with the running of the chapter. Working on the BOD is an excellent way to acquire certification points. If you are interested, please contact any of the Board members listed.



Excellence in **the New Normal**

2010 APICS International Conference & Expo

October 17-19, 2010 • Nashville, Tennessee, USA

Best Practices for Global Supply Chain and Operations Management

Attend APICS 2010 to learn how you can achieve excellence in the New Normal.

APICS 2010 aims to help you apply best practices in global supply chain and operations management to ensure professional success. As we emerge from the global recession, APICS 2010 educational content will help you find ways to navigate the significant, permanent changes that have occurred at their organizations, in the profession, and in the economy. Each educational session will provide actionable best practices for global supply chain and operations management for you and your career.

2010 Learning Paths

- **Global Supply Chain**

These educational sessions will be divided into general- and specific-focused content. General educational sessions will discuss the fundamentals of effective global supply chain management, and specific educational sessions will provide thought leadership in global supply chain management with specific case studies and applications of best practices.

- **Operations Planning and Control**

Educational sessions will be divided into general- and specific-focused content. General educational sessions will delve into the fundamentals of successful operations planning and control. Specific educational sessions will focus on case studies that identify means to maximize productivity and bottom-line profitability through operations planning and control.

- **Lean**

Deepen your understanding and learn practical applications for the methods and mind-set of building a solid lean operating environment.

- **Professional Advancement**

Attend educational sessions in this Learning Path to understand how you can do small and large things to advance your career.

Registration is now open. Visit apicsconference.org for more information.