

**Sunday, December 11, 2011**

The New Haven Chapter has scheduled the following classes for the Winter 2012 period. We are also doing several private company sponsored courses and would be happy to discuss a private course for your company.

**Special payment terms:** We have implemented special no-interest payment terms for those individuals who will not be obtaining any assistance from another resource such as their company or the government.

To register [click here](#), For more information please contact Bob Kennedy, at 203-269-4067 or [BKennedy@apics-newhaven.org](mailto:BKennedy@apics-newhaven.org).

All of the classes below are open to the public, subject to approval by our hosts.

All New Haven courses have always been **Guaranteed**. Please call us for details.

- **CSCP - Certified Supply Chain Professional (39 Hours) 13 weeks**

- **Start Date:** Thursday, January 5, 2012
- **Class Time:** 3:00 - 6:00 pm
- **Location:** Cooper Surgical, 95 Corporate Drive Trumbull, CT 06611
- **Cost:** \$2,250 Member Early Registration (by December 16, 2011)  
(Terms available)
- \$2,560 Member
- \$3,100 Non-Member

Includes the on-line Learning System, Workbooks, and Exam Fee Voucher. The class will total 39 hours and the schedule will be finished for the April/May, 2012 test window.

This is an accelerated class designed for individuals and organizations looking to develop or enhance skills to create and execute a supply chain strategy that meets customer needs, reduces cost and increases profit. Register today for this comprehensive program and open the door to new career opportunities by setting yourself apart from other supply chain professionals.

- **CPIM - Strategic Management of Resources (30 Hours) 10 weeks**

- **Start Date:** Wednesday, January 11, 2012
- **Class Time:** 3:30 - 6:30 pm
- **Location:** Covidien, 60 Middletown Avenue, North Haven, CT 06473 (minutes from exits 8 or 9 on I-91).
- **Cost:** \$595 includes the Workbook.

This course, the last of five in the CPIM curriculum, will go ten weeks, and will move your learning to the next level that includes higher-level thinking or strategic planning and implementation of operations. This includes an understanding of how market requirements drive the resources and processes of an organization.

- **POM – Principles of Inventory Management (33 Hours) 11 weeks**

- **Start Date:** Tuesday, January 17, 2012
- **Class Time:** 3:30 - 6:30 pm
- **Location:** TBD
- **Cost:** \$595 includes the Workbook.

The objectives of the course are to provide participants with a fundamental understanding of inventory management principles and techniques. Included will be an examination of inventory control roles and responsibilities and their impact on a business. Sessions will include: Operation Management Foundations, Fundamentals of Inventory Management, Purpose and Function of Inventory, Inventory Replenishment Management, Advanced Inventory Management Techniques and Inventory Performance, Lean Inventory Concepts and Practice, Fundamentals of Purchasing, Sourcing Strategies and Purchase Order Management and Performance Measurement. There will also be a Mid-Term & Final Exam.

- **CPIM – Master Planning of Resources (30 Hours) 10 weeks**

- **Start Date:** Tuesday, January 17, 2012
- **Class Time:** 6:00 - 9:00 pm
- **Location:** TBD
- **Cost:** \$595 includes the Workbook.

This course, the second of five in the CPIM curriculum, will go ten weeks, and explores the processes used to develop sales and operations plans and identify and assess internal and external demand and forecasting requirements. The course focuses on the importance of producing achievable master schedules that are consistent with business policies, objectives, and resource constraints.

- **CPIM – Detailed Scheduling and Planning (30 Hours) 10 weeks**

- **Start Date:** Wednesday, January 18, 2012
- **Class Time:** 6:00 - 9:00 pm
- **Location:** TBD
- **Cost:** \$595 includes the Workbook.

This course, the third of five in the CPIM curriculum, will go ten weeks, and focuses on the various techniques for material and capacity scheduling. You will study detailed descriptions of material requirements planning (MRP), capacity requirements planning (CRP), inventory management practices, and procurement and supplier planning.

- **CPIM - Execution & Control of Operations (30 Hours) 10 weeks**

- **Start Date:** Thursday, January 18, 2012
- **Class Time:** 3:30 - 6:30 pm
- **Location:** TBD
- **Cost:** \$595 includes the Workbook.

This course, the fourth of five in the CPIM curriculum, will go ten weeks, and will focus on three main areas: Prioritizing and sequencing work; executing work plans, implementing controls, and reporting activity results; and evaluating and providing feedback on performance. The course explains techniques for scheduling and controlling production and process operations. It also addresses the execution of quality initiatives and continuous improvement plans, as well as the control and handling of inventories.

- **CPIM - Basics of Supply Chain Management (25 Hours) 10 weeks**

- **Start Date:** Thursday, January 18, 2012
- **Class Time:** 6:30 pm – 9:00 pm
- **Location:** TBD
- **Cost:** \$595 includes the Workbook.

This course, the first of five in the CPIM curriculum, will go ten weeks, covering the basic concepts in managing the complete flow of materials in a supply chain from suppliers to customers. This module covers manufacturing, distribution, service, and retail industries. This includes the fundamental relationships in the design, planning, execution, monitoring, and control that occur. Knowledge of the material in this module is assumed as a prerequisite for the other APICS CPIM modules, which cover similar topics in much greater depth.

**Money for Training** — Today, many business managers find it hard to balance the cost associated with training against the immediate needs of the business. Does this sound like you or your manager? If so, there are potential grant funds available through the CT Department of Labor for APICS training for you or your workforce. The value to your company could be up to \$50,000. Bob Kennedy, our education coordinator, has already helped several companies complete the application process. If you are interested in a training program, please contact Bob **now**, as new funds get allocated very quickly. It does take some time to go through the application process so please don't wait. Bob can be reached by email at [BKennedy@apics-newhaven.org](mailto:BKennedy@apics-newhaven.org) or by phone at 203-269-4067. He can review your needs and help you apply for the grant. These funds are only available for a limited time, so please contact Bob right away.

We have a variety of options available now, but our goal is to meet our members' needs. Please contact Bob Kennedy at (203) 269-4067 or [BKennedy@apics-newhaven.org](mailto:BKennedy@apics-newhaven.org) with any questions or to register.